

# Improving the Business Travel Experience, Hilton Integrates Booking and Reporting with Concur



Hilton Hotels Corporation has joined Concur, the world's leading corporate spend management tool, to help drive the cost of doing business down with one of the industry's most advanced central reservation and customer relationship management systems, dubbed the Hilton Transaction Exchange (HTE). With this unique Direct Connect integrated into **Concur® Cliqbook Travel**, corporate clients will have immediate access to richer Hilton content, complete corporate and frequent traveler programs and detailed electronic receipts.

By integrating Hilton Family hotels with both the front-end booking and back-end reporting process, Hilton and Concur are enabling corporate travelers to access more services directly online, while automating the allocation of their corporate expenses.

This innovative answer to managing travel spend increases the efficiency of the expense reporting processes by eliminating the paper pushing, re-keying and errors prevalent today.



**WITH CONCUR, CLIENTS WILL HAVE IMMEDIATE ACCESS TO RICHER HILTON CONTENT, TRAVELER PROGRAMS AND ELECTRONIC RECEIPTS**

## CORPORATE TRAVELERS REALIZE NUMEROUS BENEFITS THROUGH PARTNERSHIP

There are many benefits to this dynamic new Direct Connect, which provides corporations unparalleled access to Hilton's many programs.

- Better property and location data, synced with Concur Cliqbook Travel, offers travelers accurate, real-time availability of all Hilton Family hotels.
- Faster than a GDS, this direct connection has an average response time of .4 seconds.
- Travelers realize improved recognition of corporate affiliation and Hilton HHonors membership.
- Easier access to preferred hotels, rates and Hilton corporate programs.
- An integrated itinerary from any source; air, car or hotel.
- More importantly, travelers gain improved, comprehensive reporting, including full expense details and line level e-folio data available for travelers and agents serving Concur Cliqbook Travel customers.



**AUTOMATIC REPORTING EASES PRESSURE ON THE BUSINESS TRAVELER**

Corporate Travel Managers have accessed the very best Hilton has to offer corporate travelers. Because bookings can be identified more easily through the Concur Cliqbook Travel direct connection to Hilton, additional reporting and program benefits can be arranged for corporate clients.

Reporting on actual travel and getting reimbursed has never been easier for corporate travelers booking with Hilton Family hotels through Concur Cliqbook Travel. When the initial booking occurs, it is flagged for a follow up message to be sent to Concur once the trip is complete. Full data, including Hilton Family e-folio information, is sent electronically to Concur, included in travel reporting and made available for expense reporting.

This can eliminate the traveler's need to manually enter this information and even removes the requirement to audit paper receipts.

Completing hotel bookings has never been easier for corporate travelers now that the Hilton Transaction Exchange has been incorporated into Concur Cliqbook Travel. With Concur's integration to Hilton, corporate travelers can be assured that they are accessing the most up-to-date content and options. Furthermore, travelers access more information about the hotel properties available to them through their company's agreement with Hilton. Rates returned through the Concur Cliqbook Travel application include corporate negotiated fares; and Hilton HHonors members always receive credit for eligible stays.

**ABOUT CONCUR**

Concur is the world's leading provider of on-demand Employee Spend Management services. Concur enables organizations to globally control costs by automating the processes they use to manage employee spending. Concur's end-to-end solutions seamlessly unite online travel booking with automated expense reporting, streamline meeting management and optimize the process of managing vendor payments, employee check requests and direct reimbursements. Organizations of all sizes trust Concur to help them control spend before it occurs while eliminating paper and optimizing supplier relations. Concur's unified approach to managing employee spend delivers a 360 degree view into all employee expenses, helping companies globally enforce policies and monitor vendor compliance, while delivering unprecedented control and valuable insight. Concur's suite of on-demand services reach millions of employees across thousands of organizations around the world – streamlining business processes, reducing operating costs, improving internal controls and providing enhanced visibility and actionable expense analysis. More information about Concur is available at [www.concur.com](http://www.concur.com).

**VISIT US AT [WWW.CONCUR.COM](http://WWW.CONCUR.COM)**

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